#### **Execution Version**



ISIN: XS1573854376

Common Code: 157385437

PIPG Tranche Number: 80121

### Final Terms dated May 12, 2017

#### GOLDMAN SACHS INTERNATIONAL

Series M Programme for the issuance of Warrants, Notes and Certificates

Issue of CNY 350,000,000 Three-Year Six-Month Callable Fixed Rate Notes, due November 12, 2020 (the "Notes" or the "Securities")

# Guaranteed by The Goldman Sachs Group, Inc.

#### **CONTRACTUAL TERMS**

Terms used herein shall have the same meaning as in the General Note Conditions and the Coupon Payout Conditions set forth in the base prospectus dated March 2, 2017 (the "Base Prospectus") and the supplements to the Base Prospectus dated March 22, 2017, April 21, 2017 and May 5, 2017, which together constitute a base prospectus for the purposes of Directive 2003/71/EC (as amended, including by Directive 2010/73/EU, the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer, the Guarantor and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the supplements to the Base Prospectus are available for viewing at www.bourse.lu and during normal business hours at the registered office of the Issuer, and copies may be obtained from the specified office of the Luxembourg Paying Agent. These Final Terms are available for viewing at www.bourse.lu.

A summary of the Notes (which comprises the summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is attached to these Final Terms.

1. **Tranche Number:** One.

2. **Specified Currency or Currencies:** Chinese Renminbi ("CNY").

3. Aggregate Nominal Amount:

(i) Series: CNY 350,000,000.

(ii) Tranche: CNY 350,000,000.

4. **Issue Price:** 100 per cent. of the Aggregate Nominal Amount.

5. **Specified Denomination:** CNY 10,000.

6. **Calculation Amount:** CNY 10,000.

7. **Issue Date:** May 12, 2017.

8. **Maturity Date:** Scheduled Maturity Date is the Interest Payment Date

scheduled to fall on November 12, 2020.

(i) Strike Date: Not Applicable.

(ii) Relevant Determination Date (General Not Applicable.

Note Condition 2(a)):

(iii) Scheduled Determination Date: Not Applicable.

(iv) First Maturity Date Specific Not Applicable.

Adjustment:

(v) Second Maturity Date Specific Not Applicable.

Adjustment:

(vi) Business Day Adjustment: Not Applicable.

9. **Underlying Asset(s):** Not Applicable.

VALUATION PROVISIONS

10. Valuation / Pricing Date(s): Not Applicable.

11. Entry Level Observation Dates: Not Applicable.

12. **Initial Valuation / Pricing Date(s):** Not Applicable.

13. Averaging: Not Applicable.

14. **Asset Initial Price:** Not Applicable.

15. Adjusted Asset Final Reference Date: Not Applicable.

16. Adjusted Asset Initial Reference Date: Not Applicable.

17. **FX (Final) Valuation Date:** Not Applicable.

18. **FX (Initial) Valuation Date:** Not Applicable.

19. **Final FX Valuation Date:** Not Applicable.

20. **Initial FX Valuation Date:** Not Applicable.

**COUPON PAYOUT CONDITIONS** 

21. Coupon Payout Conditions: Applicable.

22. **Interest Basis:** 4.00 per cent. Fixed Rate.

23. **Interest Commencement Date:** May 12, 2017.

24. Fixed Rate Note Conditions (General Note Applicable.

**Condition 7):** 

(i) Rate(s) of Interest: 4.00 per cent. per annum.

(ii) Interest Payment Date(s): The Interest Payment Dates shall be (i) the 12<sup>th</sup> day of

May in each calendar year from, and including, May 12, 2018 to, and including, May 12, 2020 and (ii) November 12, 2020, subject to, in each case adjustment in accordance with the Modified Following Business

Day Convention.

The Interest Periods shall be Unadjusted.

(iii) Fixed Coupon Amount(s): Not Applicable.

(iv) Broken Amount(s): Not Applicable.

(v) Day Count Fraction: 30/360.

- (vi) Step Up Fixed Rate Note Conditions Not Applicable. (General Note Condition 7(e)):
- 25. **BRL FX Conditions (Coupon Payout** Not Applicable. **Condition 1.1(c)):**
- 26. **FX Security Conditions (Coupon Payout** Not Applicable. **Condition 1.1(d)):**
- 27. Floating Rate Note Conditions (General Not Applicable. Note Condition 8):
- 28. Change of Interest Basis (General Note Not Applicable. Condition 9):
- 29. **Conditional Coupon (Coupon Payout** Not Applicable. **Condition 1.3):**
- 30. Range Accrual Coupon (Coupon Payout Not Applicable. Condition 1.4):

### **AUTOCALL PAYOUT CONDITIONS**

- 31. **Automatic Early Redemption (General** Not Applicable. **Note Condition 10(i)):**
- 32. **Autocall Payout Conditions:** Not Applicable.

#### REDEMPTION PROVISIONS

- 33. **Redemption/Payment Basis:** Redemption at par.
- 34. **Redemption at the option of the Issuer** Applicable General Note Condition 10(b) shall apply. (General Note Condition 10(b)):
  - (i) Optional Redemption Date(s) (Call): Each Interest Payment Date (other than the Interest Payment Date scheduled to fall on November 12, 2020).
  - (ii) Call Option Notice Date(s): With respect to each Optional Redemption Date (Call), the fifth Business Day before such Optional Redemption Date (Call).
  - (iii) Optional Redemption Amount(s) CNY 10,000 per Calculation Amount. (Call):
- 35. Redemption at the option of Noteholders Not Applicable. (General Note Condition 10(c)):
- 36. **Zero Coupon Note Conditions:** Not Applicable.
- 37. Final Redemption Amount of each Note CNY 10,000 per Calculation Amount. (General Note Condition 10(a)):

#### FINAL REDEMPTION AMOUNT PAYOUT CONDITIONS

- 38. Single Limb Payout (Payout Condition 1.1): Not Applicable.
- 39. **Multiple Limb Payout (Payout Condition** Not Applicable. **1.2):**
- 40. Barrier Event Conditions (Payout Not Applicable.

Condition 2):

41. Trigger Event Conditions (Payout Not Applicable.

Condition 3):

42. **Currency Conversion:** Not Applicable.

43. Physical Settlement (General Note Not Applicable.

Condition 12(a)):

44. Non-scheduled Early Repayment Amount: Par.

Adjusted for any reasonable expenses Not Applicable.

and costs:

# SHARE LINKED NOTE / INDEX LINKED NOTE / COMMODITY LINKED NOTE / FX LINKED NOTE / INFLATION LINKED NOTE

45. **Type of Notes:** Not Applicable.

46. **Share Linked Notes:** Not Applicable.

47. **Index Linked Notes:** Not Applicable.

48. Commodity Linked Notes (Single Not Applicable.

**Commodity or Commodity Basket):** 

49. Commodity Linked Notes (Commodity Not Applicable.

**Index or Commodity Index Basket):** 

50. **FX Linked Notes:** Not Applicable.

51. **Inflation Linked Notes:** Not Applicable.

52. **EIS Notes:** Not Applicable.

53. **Multi-Asset Basket Linked Notes:** Not Applicable.

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

54. FX Disruption Event/CNY FX Disruption Event/Currency Conversion Disruption Event (General Note Condition 13):

CNY FX Disruption Event is applicable to the Notes. General Note Condition 13 and FX Linked Condition 3

shall apply.

(i) Base Currency: Not Applicable.

(ii) Reference Currency: Not Applicable.

(iii) Reference Country: Not Applicable.

(iv) CNY Financial Centre(s): Hong Kong and/or Beijing.

(v) USD/CNY Exchange Rate: As specified in FX Linked Condition 3.

(a) Fixing Price Sponsor: Hong Kong Treasury Markets Association.

(b) Valuation Time: At or around 11.15 a.m., Hong Kong time.

(vi) Currency Conversion Reference Not Applicable.

Country:

(vii) USD/Affected Currency Exchange Not Applicable.

Rate:

(viii) Trade Date: May 5, 2017.

CNY. (ix) Settlement Currency:

55. **Rounding (General Note Condition 22):** 

> Non-Default Rounding - calculation Not Applicable. (i)

values and percentages:

(ii) Non-Default Rounding - amounts due Not Applicable.

and payable:

(iii) Other Rounding Convention: Not Applicable.

56. **Additional Business Centre(s):** Not Applicable.

Non-Default Business Day: Not Applicable.

57. Form of Notes: Registered Notes.

58. Additional Financial Centre(s) relating to Hong Kong.

**Payment Business Days:** 

Non-Default Payment Business Day: Not Applicable.

59. **Principal Financial Centre:** The Principal Financial Centre for CNY is Beijing.

Non-Default Principal Financial Applicable.

Centre:

60. **Instalment Notes (General Note Condition** Not Applicable. 10(p)):

61. Minimum Trading Number (General Note One Note (corresponding to a nominal amount of CNY 10,000). Condition 5(f)):

One Note (corresponding to a nominal amount of 62. Permitted Trading Multiple (General Note

**Condition 5(f)):** CNY 10,000).

63. **Record Date (General Note Condition 11):** Not Applicable.

64. **Calculation Agent (General Note Condition** Goldman Sachs International. 18):

# DISTRIBUTION

	65.	Method of distribution:		Non-syndicated.		
		(i)	If syndicated, names and addresses of Managers and underwriting commitments:	Not Applicable.		
		(ii)	Date of Subscription Agreement:	Not Applicable.		
(iii) If non-syndicated, name and address of Dealer:		If non-syndicated, name and address of Dealer:	Goldman Sachs International, Peterborough Court, 133 Fleet Street, London EC4A 2BB, England.			
	66.	Non-	exempt Offer:	Not Applicable.		
	Signed on behalf of Goldman Sachs International:					
Ву:						
		Du	ly authorised			
	Duly authorised					

#### OTHER INFORMATION

# 1. LISTING AND ADMISSION TO TRADING

Application will be made by the Issuer (or on its behalf) for the Notes to be listed on the Official List and admitted to trading on the regulated market of the Luxembourg Stock Exchange with effect from, at the earliest, the Issue Date.

No assurances can be given that such application for listing and admission to trading will be granted (or, if granted, will be granted by the Issue Date).

The Issuer has no duty to maintain the listing (if any) of the Notes on the relevant stock exchange(s) over their entire lifetime. The Notes may be suspended from trading and/or de-listed at any time in accordance with applicable rules and regulations of the relevant stock exchange(s).

2. ESTIMATED TOTAL EXPENSES RELATED TO THE ADMISSION TO TRADING

Not Applicable.

- 3. LIQUIDITY ENHANCEMENT Not Applicable.
  AGREEMENTS
- 4. **RATINGS** Not Applicable.

## 5. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in the risk factor, "Risks associated with conflicts of interest between Goldman Sachs and purchasers of Securities", so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the issue.

# 6. REASONS FOR THE ISSUE, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the issue: Providing additional funds for the Issuer's operations and for

other general corporate purposes.

(ii) Estimated net proceeds: Not Applicable.

(iii) Estimated total expenses: CNY 44,148.33.

7. YIELD

Indication of yield: The yield is 4.00 per cent, per annum. The yield is

calculated as at May 12, 2017, on the basis of the Issue Price of 100 per cent. of the aggregate nominal amount. It is not an indication of future yield. The yield is 4.00 per cent. per

annum.

# 8. PERFORMANCE AND VOLATILITY OF THE UNDERLYING ASSET

Not Applicable.

# 9. **OPERATIONAL INFORMATION**

Any Clearing System(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s):

Not Applicable.

Delivery: Delivery against payment.

Names and addresses of additional Not Applicable.

Paying Agent(s) (if any):

Operational contact(s) for Fiscal Agent: eq-pipgasia-operations@gs.com.

Intended to be held in a manner which No

would allow Eurosystem eligibility:

# 10. **TERMS AND CONDITIONS OF** Not Applicable. **THE OFFER**

# 11. UNITED STATES TAX CONSIDERATIONS

# Section 871(m) Withholding Tax

Not Applicable.

# Classification as Debt for U.S. Tax Purposes

Not Applicable.

12. **INDEX DISCLAIMER** Not Applicable.

### ISSUE-SPECIFIC SUMMARY OF THE SECURITIES

- Summaries are made up of disclosure requirements known as "Elements". These elements are numbered in Sections A E (A.1 E.7).
- This summary contains all the Elements required to be included in a summary for these types of securities and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.
- Even though an Element may be required to be inserted in the summary because of the type of securities and Issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of "not applicable".

SECTI	SECTION A – INTRODUCTION AND WARNINGS					
A.1	Introduction and warnings	This summary should be read as an introduction to the Base Prospectus. Any decision to invest in the securities should be based on consideration of the Base Prospectus as a whole by the investor. Where a claim relating to the information contained in the Base Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member States, have to bear the costs of translating the Base Prospectus before the legal proceedings are initiated. Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus or it does not provide, when read together with the other parts of the Base Prospectus, key information in order to aid investors when considering whether to invest in such Securities.				
A.2	Consents	Not applicable; no consent is given for the use of the Base Prospectus for subsequent resales of the Securities.				
SECTI	SECTION B – ISSUERS AND GUARANTOR					
B.1	Legal and commercial name of the Issuer	Goldman Sachs International ("GSI" or the "Issuer").				
B.2	Domicile, legal form, legislation and country of incorporation of the Issuer	GSI is a private unlimited liability company incorporated in England and Wales. GSI mainly operates under English law. The registered office of GSI is Peterborough Court, 133 Fleet Street, London EC4A 2BB, England.				
B.4b	Known trends with respect to the Issuer	GSI's prospects will be affected, potentially adversely, by developments in global, regional and national economies, including in the United Kingdom, movements and activity levels, in financial, commodities, currency and other markets, interest rate movements, political and military developments throughout the world, client activity levels and legal and regulatory developments in the United Kingdom and other countries where the Issuer does business.				
B.5	The Issuer's group	Goldman Sachs Group UK Limited, a company incorporated under English law has a 100 per cent. shareholding in GSI. Goldman Sachs (UK) L.L.C. is established under the laws of the State of Delaware and has a 97.208 per cent. interest in Goldman Sachs Group UK Limited. Goldman Sachs Ireland Group Limited is established under the laws of Ireland and has a 2.792 per cent. interest in Goldman Sachs Group UK Limited. Goldman Sachs Ireland LLC is established under the laws of the State of Delaware and has a 100 per cent. shareholding in Goldman Sachs Ireland Group Limited. Goldman Sachs Ireland Group Holdings LLC is established under the laws of the State of Delaware and has a 75 per cent. interest in Goldman Sachs Ireland LLC. Goldman Sachs Global Holdings L.L.C.				

		interest in Goldma established under interest in Goldma Inc. ("GSG" or the cent. shareholding Goldman, Sachs &	er the laws of the State of Dela in Sachs Ireland LLC. The Gold the laws of the State of Delaw in Sachs Global Holdings L.L.C e "Guarantor") is established in g in Goldman Sachs Ireland Co. L.L.C. and Goldman Sachs (in Sachs Global Holdings L.L.C.	dman, Sachs & Co. L.L.C. is vare and has a one per cent.  The Goldman Sachs Group, a Delaware and has a 100 per Group Holdings LLC, The	
B.9	Profit forecast or estimate	Not applicable; GSI has not made any profit forecasts or estimates.			
B.10	Audit report qualifications	Not applicable; th historical financial	ere are no qualifications in the information.	e audit report of GSI on its	
B.12	Selected historical key financial	The following table to GSI:	e shows selected key historical fire	l financial information in relation	
	information of the Issuer		As at and for the year	ended (audited)	
		(in USD millions)	December 31, 2016	December 31, 2015	
		Operating Profit	2,280	2,939	
		Profit on ordinary activities before taxation	1,943	2,661	
		Profit for the financial year	1,456	2,308	
			As of (audi	ted)	
		(in USD millions)	December 31, 2016	December 31, 2015	
		Fixed Assets	140	12	
		Current Assets	934,129	850,219	
		Total Shareholder's funds	27,533	26,353	
		There has been no December 31, 2016	o material adverse change in to.	the prospects of GSI since	
			no significant change in the fince December 31, 2016.	nancial or trading position	
B.13	Recent events material to the evaluation of the Issuer's solvency	Not applicable; there have been no recent events particular to GSI which are to a material extent relevant to the evaluation of GSI's solvency.			
B.14	Issuer's position in its corporate group	Please refer to Element B.5 above.  GSI is part of a group of companies of which The Goldman Sachs Group, Inc. is the holding company, and transacts with, and depends on, entities within such			

		group accordingly.
B.15	Principal activities	The principal activities of GSI consist of securities underwriting and distribution, trading of corporate debt and equity services, non-U.S. sovereign debt and mortgage securities, execution of swaps and derivative instruments, mergers and acquisitions, financial advisory services for restructurings/private placements/lease and project financings, real estate brokerage and finance, merchant banking, stock brokerage and research.
has a 100 per cent. shareholding in GSI. Goldman Sachs (U established under the laws of the State of Delaware and has a 97. interest in Goldman Sachs Group UK Limited. Goldman Sachs I Limited is established under the laws of Ireland and has a 2.792 per in Goldman Sachs Group UK Limited. Goldman Sachs Ireland LLC under the laws of the State of Delaware and has a 100 per cent. sh Goldman Sachs Ireland Group Limited. Goldman Sachs Ireland Gr LLC is established under the laws of the State of Delaware and has a interest in Goldman Sachs Ireland LLC. Goldman Sachs Global Ho is established under the laws of the State of Delaware and has a interest in Goldman Sachs Ireland LLC. The Goldman, Sachs & established under the laws of the State of Delaware and has a interest in Goldman Sachs Global Holdings L.L.C. The Goldman Inc. is established in Delaware and has a 100 per cent. shareholding Sachs Ireland Group Holdings LLC, The Goldman, Sachs & Coldman Sachs (UK) L.L.C. and a 99 per cent. interest in Goldman		Goldman Sachs Group UK Limited, a company incorporated under English law has a 100 per cent. shareholding in GSI. Goldman Sachs (UK) L.L.C. is established under the laws of the State of Delaware and has a 97.208 per cent. interest in Goldman Sachs Group UK Limited. Goldman Sachs Ireland Group Limited is established under the laws of Ireland and has a 2.792 per cent. interest in Goldman Sachs Group UK Limited. Goldman Sachs Ireland LLC is established under the laws of the State of Delaware and has a 100 per cent. shareholding in Goldman Sachs Ireland Group Limited. Goldman Sachs Ireland Group Holdings LLC is established under the laws of the State of Delaware and has a 75 per cent. interest in Goldman Sachs Ireland LLC. Goldman Sachs Global Holdings L.L.C. is established under the laws of the State of Delaware and has a 25 per cent. interest in Goldman Sachs Ireland LLC. The Goldman, Sachs & Co. L.L.C. is established under the laws of the State of Delaware and has a one per cent. interest in Goldman Sachs Global Holdings L.L.C. The Goldman Sachs Group, Inc. is established in Delaware and has a 100 per cent. shareholding in Goldman Sachs Ireland Group Holdings LLC, The Goldman, Sachs & Co. L.L.C. and Goldman Sachs (UK) L.L.C. and a 99 per cent. interest in Goldman Sachs Global Holdings L.L.C.
B.17	Rating of the Issuer or the Securities	The long term debt of GSI is rated 'A+' by S&P, 'A' by Fitch and 'A1' by Moody's. The Securities have not been rated.
GSI, GSW and GSFCI in respect of the Securities are Goldman Sachs Group, Inc. ("GSG" or the "Guarantor") pre governed by laws of the State of New York dated January amended and/or replaced from time to time (the "Guaranty only obliged to pay a cash amount (the "Physical Set Amount") instead of delivering the deliverable assets (the "lift the Issuer fails to satisfy its delivery obligations under		The payment obligations and (subject to the next sentence) delivery obligations of GSI, GSW and GSFCI in respect of the Securities are guaranteed by The Goldman Sachs Group, Inc. ("GSG" or the "Guarantor") pursuant to a guaranty governed by laws of the State of New York dated January 17, 2017 as may be amended and/or replaced from time to time (the "Guaranty"). The Guarantor is only obliged to pay a cash amount (the "Physical Settlement Disruption Amount") instead of delivering the deliverable assets (the "Deliverable Assets") if the Issuer fails to satisfy its delivery obligations under the Securities. The Guaranty will rank pari passu with all other unsecured and unsubordinated indebtedness of GSG.
B.19	Name of	The Goldman Sachs Group, Inc.
(B.1)	Guarantor	
, 0		GSG is incorporated in the State of Delaware in the United States as a corporation
(B.2)	form, legislation and country of incorporation of the Guarantor	pursuant to the Delaware General Corporation Law. GSG is located at 200 West Street, New York, New York 10282, USA.
(B.4b) with respect to the Guarantor global, regional and national economies, including in the U.S. move activity levels, in financial, commodities, currency and other markets, in movements, political and military developments throughout the well-		GSG's prospects will be affected, potentially adversely, by developments in global, regional and national economies, including in the U.S. movements and activity levels, in financial, commodities, currency and other markets, interest rate movements, political and military developments throughout the world, client activity levels and legal and regulatory developments in the United States and other countries where GSG does business.

(B.5) group	New York State-c Goldman Sachs Gro As of December 20 of its total staff wa worldwide and it is 2016, GSG generat GSG reports its Institutional Client	itory institution thartered bank. oup (the " <b>Grou</b> 116, the Group 1 as based outside an active partied 40 per cent.	a subsidiary, (GSG is the p").  nad offices in Ge the Americas cipant in finan	Goldman Sach parent holding over 30 countri . The Group's	s Bank USA, is a g company of the ies and 47 per cent. clients are located	
	of its total staff wa worldwide and it is 2016, GSG generat GSG reports its Institutional Client	s based outside an active parti ed 40 per cent.	the Americas cipant in finan	. The Group's	clients are located	
	Institutional Client	activities in fo		ues outside th		
			GSG reports its activities in four business segments: Investment Institutional Client Services, Investing & Lending and Investment Management			
B.19 <b>Profit forecast</b> estimate	or Not applicable; GS	Not applicable; GSG has not made any profit forecasts or estimates.				
(B.9)						
B.19 Audit report qualifications	Not applicable; then	re are no qualif	ications in the	audit report of	GSG.	
(B.10) quantications						
B.19 Selected histori key financial	to GSG:	e shows selected	d key historica	l financial info	ormation in relation	
(B.12) information of Guarantor	the	As at and for the three months ended (unaudited)		As at and for the Year ended		
	(in USD millions)	31 March 2017	31 March 2016	December 2016	December 2015	
	Total non-interest revenues	7,510	5,455	28,021	30,756	
	Net revenues, including net interest income	8,026	6,338	30,608	33,820	
	Pre-tax earnings/(loss)	2,539	1,576	10,304	8,778	
			As at 31 March		December	
	(in USD millions)		idited) 117	2016	2015	
	Total assets	894	,069	860,165	861,395	
	Total liabilities	807	,152	773,272	774,667	
	Total shareholders' equity:	86,	917	86,893	86,728	
	There has been n December 31, 2016		verse change	in the prospe	ects of GSG since	
	Not applicable; the trading position sin			change in GS	SG's financial or	
B.19 Recent events		Not applicable; there have been no recent events particular to GSG which are to a				
	Guarantor's		5 SUIVEILCY.			
B.19 <b>Dependence up</b> other members		(B.5).				

(B.14)	the Guarantor's group	GSG is a holding company and, therefore, depends on dividends, distributions are other payments from its subsidiaries to fund dividend payments and to fund a payments on its obligations, including debt obligations.	
		The Group's activities are conducted in the following segments:	
(B.15)	activities	(1) Investment Banking:	
		• Financial Advisory, which includes strategic advisory assignments with respect to mergers and acquisitions, divestitures, corporate defense activities, restructurings and spin-offs, risk management and derivative transactions directly related to these client advisory assignments; and	
		<ul> <li>Underwriting, which includes public offerings and private placements, including local and cross-border transactions and acquisition finance, of a wide range of securities, loans and other financial instruments, and derivative transactions directly related to these client underwriting activities.</li> </ul>	
		(2) Institutional Client Services:	
		• Fixed Income, Currency and Commodities, which includes client execution activities related to making markets in both cash and derivative instruments for interest rate products, credit products, mortgages, currencies and commodities; and	
		• Equities, which includes client execution activities related to making markets in equity products and commissions and fees from executing and clearing institutional client transactions on major stock, options and futures exchanges worldwide, as well as over-the-counter transactions. Equities also includes our securities services business, which provides financing, securities lending and other prime brokerage services to institutional clients, including hedge funds, mutual funds, pension funds and foundations, and generates revenues primarily in the form of interest rate spreads or fees.	
		(3) Investing & Lending, which includes the Group's investing activities and the origination of loans, including our relationship lending activities, to provide financing to clients. These investments, some of which are consolidated, and loans are typically longer-term in nature. The Group makes investments, directly and indirectly through funds that it manages, in debt securities and loans, public and private equity securities, infrastructure and real estate entities. The Group also makes unsecured loans to individuals through its online platform.	
		(4) <b>Investment Management</b> , which provides investment management services and offers investment products (primarily through separately managed accounts and commingled vehicles, such as mutual funds and private investment funds) across all major asset classes to a diverse set of institutional and individual clients. Investment Management also offers wealth advisory services, including portfolio management and financial counselling, and brokerage and other transaction services to high-net-worth individuals and families.	
control of the Exchange and is not dire		Not applicable; GSG is a publicly-held company listed on the New York Stock Exchange and is not directly or indirectly owned or controlled by any shareholders or affiliated group of shareholders.	
		See Element B.19 (B.5).	

B.19 (B.17)	Rating of the Guarantor	The following table sets forth the Guarantor's unsecured credit ratings. A rating is not a recommendation to buy, sell or hold any of the Securities. Any or all of these ratings are subject to revision or withdrawal at any time by the assigning rating organization. Each rating should be evaluated independently of any other rating. The ratings shown below are the Guarantor's own ratings and should not be treated as ratings of the Securities. If Securities are rated, the ratings assigned to the relevant Securities may be different to the ratings of the Guarantor:		
			Short-Term Debt	Long-Term Debt
		Dominion Bond Rating Service Limited	R-1 (middle)	A (high)
		Fitch, Inc.	F1	A
		Moody's Investors Service	P-2	A3
		Standard & Poor's	A-2	BBB+
		Rating and Investment Information, Inc.	a-1	A
SECTIO	ON C – SECURITIES			
C.1	Type and class of Securities	Cash settled Securities being CNY 3 Fixed Rate Notes, due November 12,		
		ISIN: XS1573854376; Common Code	e: 157385437.	
C.2	Currency	The currency of the Securities will be	Chinese Renminb	i ("CNY").
C.5	Restrictions on the free transferability	The Securities, the Guaranty and (if applicable) securities to be delivered upo exercise or settlement of the Securities may not be offered, sold, resold, exercised traded or delivered within the United States or to U.S. persons as defined it Regulation S under the Securities Act ("Regulation S"), except pursuant to a exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities law.  Further, the Securities may not be acquired by, on behalf of, or with the assets of any plans subject to ERISA or Section 4975 of the U.S. Internal Revenue Code of 1986, as amended, other than certain insurance company general accounts.  Subject to the above, the Securities will be freely transferable.		
the securities including ranking and any limitation to those rights  receive a potential return on the Secu such as the right to receive notice of co on future amendments. The terms and  Ranking: The Securities are direct, un the Issuer and rank equally with all of		s give the right to each holder of Securities (a "Holder") to urn on the Securities, together with certain ancillary rights reive notice of certain determinations and events and to vote. The terms and conditions are governed under English law. ies are direct, unsubordinated and unsecured obligations of qually with all other direct, unsubordinated and unsecured er. The Guaranty will rank equally with all other unsecured debtedness of GSG.		
		Limitations to rights:		
		Notwithstanding that the Secu underlying asset(s), Holders underlying assets(s).		
		The terms and conditions of the meetings of Holders to conside and these provisions permit including holders who did not holders who voted in a manner circumstances, the Issuer materials.	er matters affecting defined majorite attend and vote a contrary to the majorite matter than the majorite matter affects affectively.	ng their interests generally ies to bind all Holders, t the relevant meeting and najority. Further, in certain

Securities, without the Holders' consent.

• The terms and conditions of the Securities permit the Issuer and the Calculation Agent (as the case may be), on the occurrence of certain events and in certain circumstances, without the Holders' consent, to make adjustments to the terms and conditions of the Securities, to redeem the Securities prior to maturity, (where applicable) to postpone valuation of the underlying asset(s) or scheduled payments under the Securities, to change the currency in which the Securities are denominated, to substitute the Issuer with another permitted entity subject to certain conditions, and to take certain other actions with regard to the Securities and the underlying asset(s) (if any).

# C.9 Rights attached to the securities including interest provisions, yield and representative of the holders

Please refer to Element C.8 above.

### <u>Interest</u>

The Securities bear interest from May 12, 2017 ("Interest Commencement Date") at the rate of 4.00 per cent. per annum (the "Rate of Interest").

The interest amount payable on each of the Interest Payment Dates falling in the period commencing on the Interest Payment Date scheduled to fall on May 12, 2018 and ending on the Interest Payment Date scheduled to fall on November 12, 2020 (subject to adjustment for non-business days) in respect of each Security shall be calculated by multiplying the Rate of Interest by the Calculation Amount, and further multiplying the product by the relevant day count fraction applicable to the Interest Period ending on the date on which such Interest Payment Date is scheduled to fall, and rounding the resultant figure in accordance with the terms and conditions.

Defined terms used above:

- Calculation Amount: CNY 10,000.
- Interest Payment Date: The Interest Payment Dates shall be (i) the 12th day of May in each calendar year from, and including, May 12, 2018 to, and including, May 12, 2020 and (ii) November 12, 2020 (in each case, subject to adjustment for non-business days).
- Interest Period: Each period commencing on, and including, an the date on which an Interest Payment Date is scheduled to fall (or the Interest Commencement Date in respect of the first Interest Period) and ending on, but excluding, the the date on which the next Interest Payment Date is scheduled to fall.

### **Indication of Yield**:

• The yield is calculated at May 12, 2017 (the "**Issue Date**") on the basis of the Issue Price of 100 per cent. of the aggregate nominal amount. It is not an indication of future yield. The yield is 4.00 per cent. per annum.

## **Optional Redemption Amount**

# Redemption at the Issuer's option

The Issuer may redeem all of the Securities on an Optional Redemption Date (Call) at the Optional Redemption Amount by giving notice to the Holders on or prior to the Call Option Notice Date corresponding to such Optional Redemption Date (Call) (each term as set forth in the table below, each subject to adjustment in accordance with the terms and conditions). The Optional Redemption Amount in respect of each Calculation Amount of the Securities shall be CNY 10,000.

		If the Issuer exercises its rights to redeem the Securities on an Optional Redemption Date (Call), then there will be no Interest Payment Dates subsequent to such Optional Redemption Date (Call).		
		Optional Redemption Table		
		Call Option Notice Dates	Optional Redemption Dates (Call)	
		Five business days prior to each Optional Redemption Date (Call)	Each Interest Payment Date other than the Interest Payment Date scheduled to fall on November 12, 2020	
		Non-scheduled Early Repayment Amount		
		Unscheduled early redemption: The Securities may be redeemed prior to the scheduled maturity (i) at the Issuer's option (a) if the Issuer determines a change in applicable law has the effect that performance by the Issuer or its affiliates under the Securities or hedging transactions relating to the Securities has become (or there is a substantial likelihood in the immediate future that it will become unlawful or impracticable (in whole or in part), (b) where applicable, if the Calculation Agent determines that certain additional disruption events or adjustment events as provided in the terms and conditions of the Securities have occurred in relation to the Underlying Assets or (ii) upon notice by a Holder declaring such Securities to be immediately repayable due to the occurrence of an event of default which is continuing.  In such case, the Non-scheduled Early Repayment Amount payable on such unscheduled early redemption shall be, for each Security, the Specified Denomination of CNY 10,000.		
		Redemption		
		The maturity date for the Securities shall be November 12, 2020.		
			ourchased and cancelled, each Security will a maturity date by payment of CNY 10,000 rities.	
		Representative of holders of Secur appointed any person to be a representa	ities: Not applicable; the Issuer has not tive of the holders of Securities.	
C.10	Derivative	Please refer to Element C.9 above.		
	component in the interest payment	Not applicable; there is no derivative or respect of the Securities.	omponent in the interest payments made in	
C.11	Admission to trading on a regulated market	Application has been made to admit market of the Luxembourg Stock Excha	the Securities to trading on the regulated ange.	
SECTI	ON D – RISKS			
D.2	Key risks that are specific to the Issuer, the Guarantor and the Group	well as the credit risk of the Guara obligations, and the Guaranty thereof is Neither the Securities nor the Guaranty or guaranteed by the UK Financial So Depositors Compensation Scheme, Corporation, the U.S. Deposit Insura	e Securities is subject to our credit risk as antor. The Securities are our unsecured an unsecured obligation of the Guarantor are bank deposits, and neither are insured ervices Compensation Scheme, the Jersey the U.S. Federal Deposit Insurance ance Fund or any other government or osit protection scheme in any jurisdiction.	

governmental or private agency or deposit protection scheme in any jurisdiction. The value of and return on your Securities will be subject to our credit risk and that of the Guarantor and to changes in the market's view of our creditworthiness

and that of the Guarantor.

References in Elements B.12 and B.19 (B.12) above to the "prospects" and "financial or trading position" of the Issuer and Guarantor (as applicable), are specifically to their respective ability to meet their full payment obligations under the Securities (in the case of GSI, GSW or GSFCI) or Guaranty (in the case of GSG) in a timely manner. Material information about the Issuer's and the Guarantor's respective financial condition and prospects is included in each of the Issuer's and the Guarantor's annual and/or interim reports. You should be aware, however, that each of the key risks highlighted below could have a material adverse effect on the Issuer's and the Guarantor's businesses, operations, financial and trading position and prospects, which, in turn, could have a material adverse effect on the return investors receive on the Securities.

The Issuer and the Guarantor are subject to a number of key risks of the Group:

- The Group's businesses have been and may continue to be adversely affected by conditions in the global financial markets and economic conditions generally.
- The Group's businesses and those of its clients are subject to extensive and pervasive regulation around the world.
- The Group's businesses have been and may be adversely affected by declining asset values. This is particularly true for those businesses in which it has net "long" positions, receives fees based on the value of assets managed, or receives or posts collateral.
- The Group's businesses have been and may be adversely affected by disruptions in the credit markets, including reduced access to credit and higher costs of obtaining credit.
- The Group's market-making activities have been and may be affected by changes in the levels of market volatility.
- The Group's investment banking, client execution and investment management businesses have been adversely affected and may in the future be adversely affected by market uncertainty or lack of confidence among investors and CEOs due to general declines in economic activity and other unfavourable economic, geopolitical or market conditions.
- The Group's investment management business may be affected by the poor investment performance of its investment products or a client preference for products other than those which the Group offers.
- The Group may incur losses as a result of ineffective risk management processes and strategies.
- The Group's liquidity, profitability and businesses may be adversely affected by an inability to access the debt capital markets or to sell assets or by a reduction in its credit ratings or by an increase in its credit spreads.
- A failure to appropriately identify and address potential conflicts of interest could adversely affect the Group's businesses.
- A failure in the Group's operational systems or infrastructure, or those of third parties, as well as human error, could impair the Group's liquidity, disrupt the Group's businesses, result in the disclosure of confidential information, damage the Group's reputation and cause losses.
- A failure to protect the Group's computer systems, networks and information, and the Group's clients' information, against cyber attacks and similar threats could impair the Group's ability to conduct the Group's businesses, result in the disclosure, theft or destruction of confidential information, damage the Group's reputation and cause losses.

GSG is a holding company and is dependent for liquidity on payments from its subsidiaries, many of which are subject to restrictions. The application of regulatory strategies and requirements in the United States and non-U.S. jurisdictions to facilitate the orderly resolution of large financial institutions could create greater risk of loss for GSG's security The application of GSG's proposed resolution strategy could result in greater losses for GSG's security holders, and failure to address shortcomings in the Group's resolution plan could subject the Group to increased regulatory requirements. The Group's businesses, profitability and liquidity may be adversely affected by deterioration in the credit quality of, or defaults by, third parties who owe the Group money, securities or other assets or whose securities or obligations it holds. Concentration of risk increases the potential for significant losses in the Group's market-making, underwriting, investing and lending activities. The financial services industry is both highly competitive and interrelated. The Group faces enhanced risks as new business initiatives lead it to transact with a broader array of clients and counterparties and exposes it to new asset classes and new markets. Derivative transactions and delayed settlements may expose the Group to unexpected risk and potential losses. The Group's businesses may be adversely affected if Goldman Sachs is unable to hire and retain qualified employees. The Group may be adversely affected by increased governmental and regulatory scrutiny or negative publicity. Substantial legal liability or significant regulatory action against the Group could have material adverse financial effects or cause significant reputational harm, which in turn could seriously harm the Group's business prospects. The growth of electronic trading and the introduction of new trading technology may adversely affect the Group's business and may increase competition. The Group's commodities activities, particularly its physical commodities activities, subject the Group to extensive regulation and involve certain potential risks, including environmental, reputational and other risks that may expose it to significant liabilities and costs. In conducting its businesses around the world, the Group is subject to political, economic, legal, operational and other risks that are inherent in operating in many countries. The Group may incur losses as a result of unforeseen or catastrophic events, including the emergence of a pandemic, terrorist attacks, extreme weather events or other natural disasters. D.3 **Key risks that are** You may lose some or all of your investment in the Securities where: specific to the We (as Issuer and Guarantor) fail or go bankrupt, the Guarantor Securities: becomes subject to resolution proceedings or we are otherwise unable to meet our payment obligations. In the event that the Guarantor becomes subject to bankruptcy or resolution proceedings (but the Issuer does not), you will not be able to declare the Securities to be immediately due and repayable. The return you

		receive on the Securities in this particular circumstance could be significantly less than what you would have otherwise received had you been able to declare the Securities immediately due and repayable upon the bankruptcy or resolution of the Guarantor;  O You do not hold your Securities to maturity and the secondary sale price you receive is less than the original purchase price; or  O Your Securities are redeemed early due to an unexpected event and the amount you receive is less than the original purchase price.  The estimated value of your Securities (as determined by reference to pricing models used by us) at the time the terms and conditions of your Securities are set on the trade date, will be less than the original issue price	
		<ul> <li>of your Securities.</li> <li>Your Securities may not have an active trading market, and you may be unable to dispose of them.</li> </ul>	
		We give no assurance that application for listing and admission to trading of the Securities will be granted (or, if granted, will be granted by the issue date) or that an active trading market in the Securities will develop. We may discontinue any such listing at any time.	
		• If any specified currency disruption event has occurred which is material to our payment obligations under the Securities, then we may make payment of an equivalent amount in U.S. dollars.	
		Your Securities may be redeemed early if we exercise our Issuer call option and you may not be able to invest the proceeds at an attractive rate.	
		• Your Securities may be adjusted or redeemed prior to maturity due to a change in law. Any such adjustment may have a negative effect on the value of and return on your Securities; the amount you receive following an early redemption may be less than your initial investment and you could lose some of your investment.	
		The Issuer of your Securities may be substituted with another company.	
		We may amend the terms and conditions of your Securities in certain circumstances without your consent.	
SECTIO	ON E – THE OFFER		
E.2b	Reasons for the offer and use of proceeds	J 1	
E.3	Terms and conditions of the offer	Not applicable; no public offer of the Securities is being made. The Issue Price is 100 per cent. (100%) of the Aggregate Nominal Amount.	
E.4	Interests material to the issue/offer, including conflicting interests	Save for the conflicts of interest that could arise between the Group and investors as result of the various roles and trading activities of the Group; so far as the Issuer is aware, no person involved in the issue of the Securities has an interest material to the offer, including conflicting interests.	
E.7	Estimated expenses charged to the investor by the issuer or the offeror	Not Applicable. There are no estimated expenses charged to the investor by the Issuer.	